

Dedicated for your  
better tomorrow

HR



Production



IT



**COMSOFT  
MEDIATEC ENTERPRISES**

Enterprise Wide Solutions & Services Company

Partners :





## ABOUT US



COMSOFT MEDIATEC ENTERPRISES - a rapidly growing Enterprise Wide Solutions & Services company offering quality products and services.

The company was established in the year 2008 by Mr. Jigney Rathod, a technocrat with more than 25 years of experience in the areas of Systems Engineering, Business Process Reengineering, Value Chain Creation, Project Management, Software Development and IT Enabled Services.

The company is now reinforced by:

Mr. Rajesh Oza, having an eventful career of over 25 years studded with professional brilliance in leading entire gamut of HR / IR functions with various National and Multi-National companies, and

Mr. Neeraj Kumar a multifaceted professional with 25 years of cross-cultural experience at senior positions in Hi-Tech Manufacturing industries in India and Abroad.

The company has been offering high quality, reliable and cost-effective software solutions and services in the areas of ERP Consulting, Implementation Support, Application Development and related services, E-commerce & Web enabling solutions

It is now diversifying into rendering Enterprise Wide Solutions and Services providing one-stop solution to our valued customers.

We have a team of Functional and Technical Experts to serve the customers effectively and timely.



## ENTERPRISE WIDE SOLUTIONS

### IT Expertise in

#### Platforms

MS Windows NT  
2000 / XP  
Server 2003 - 2005  
Linux  
UNIX

#### Front End and scripting Tools

D2K, .Net, Java  
Microsoft Visual Basic  
Java Script, VB Script  
HTML, DHTML, XML ASP,  
JSP & Java Servlet

#### RDBMS

ORACLE  
MS SQL

### Organizational Support & Services

#### HR Solutions

Organizational Diagnosis  
HR / IR Intervention  
Total Manpower Services  
Customized Training &  
Development  
Enhancing Teams Abilities  
PMS

#### Organizational Support Services

Business Strategies  
Productivity Enhancement  
Operations Management  
Plant Automation  
Project Management  
MIS, CRM

#### Organizational Support Services

Supply Chain Management  
Business Process Reengineering  
Certifications  
Logistics management  
including Vehicle tracking

**IT**

- ◆ ERP Consulting, Implementation and support
- ◆ IT Consulting
- ◆ Software Engineering and Development
- ◆ System Maintenance
- ◆ Data Processing & Warehousing
- ◆ Systems Integration
- ◆ Internet, Intranet & Extranet Solutions
- ◆ GPRS based solutions
- ◆ HR & Payroll Solutions
- ◆ Business Intelligence Solutions
- ◆ Bar Code Solutions
- ◆ RFID Solutions
- ◆ Smart Card Solutions
- ◆ CRM - SFA Solutions

**HR**

- ◆ ENTIRE GAMUT OF HR/IR/ADMIN UNDER ONE UMBRELLA
- ◆ Industries Covered Manufacturing, Chemical, Pharmaceuticals, Steel, OEM, IT, Telecommunications
- ◆ I R & HR Management
- ◆ Total Contract Labour Management
- ◆ Need based training at Grass Root, Staff and Managerial Level
- ◆ All HR initiatives after understanding the real requirement of the organization
- ◆ Administrative Solutions

**BUSINESS MANAGEMENT**

- ◆ Business Strategy / Business Planning
- ◆ Productivity and Profitability Improvement
- ◆ Global Supply Chain Management, Outsourcing
- ◆ Lean Management
- ◆ World Class Manufacturing
- ◆ Cost Management

**PRODUCT LINEUP**

**INDUSTRY SPECIFIC AND DEDICATED SOLUTIONS FOR**

- ◆ Hospitals
- ◆ Dairies
- ◆ Building Materials
- ◆ Sugar Industries

**FOR MANUFACTURING, SERVICE AND OTHER INDUSTRIES**

**3rd Party Products**

- ◆ SAP
- ◆ Oracle Apps
- ◆ Microsoft Dynamics
- ◆ Orion

**Our Own Products**

- ◆ WinERP
- ◆ WinCRM
- ◆ WinBI
- ◆ WinDArc
- ◆ WinHR
- ◆ WinORA
- ◆ WinHMS
- ◆ WinRetails

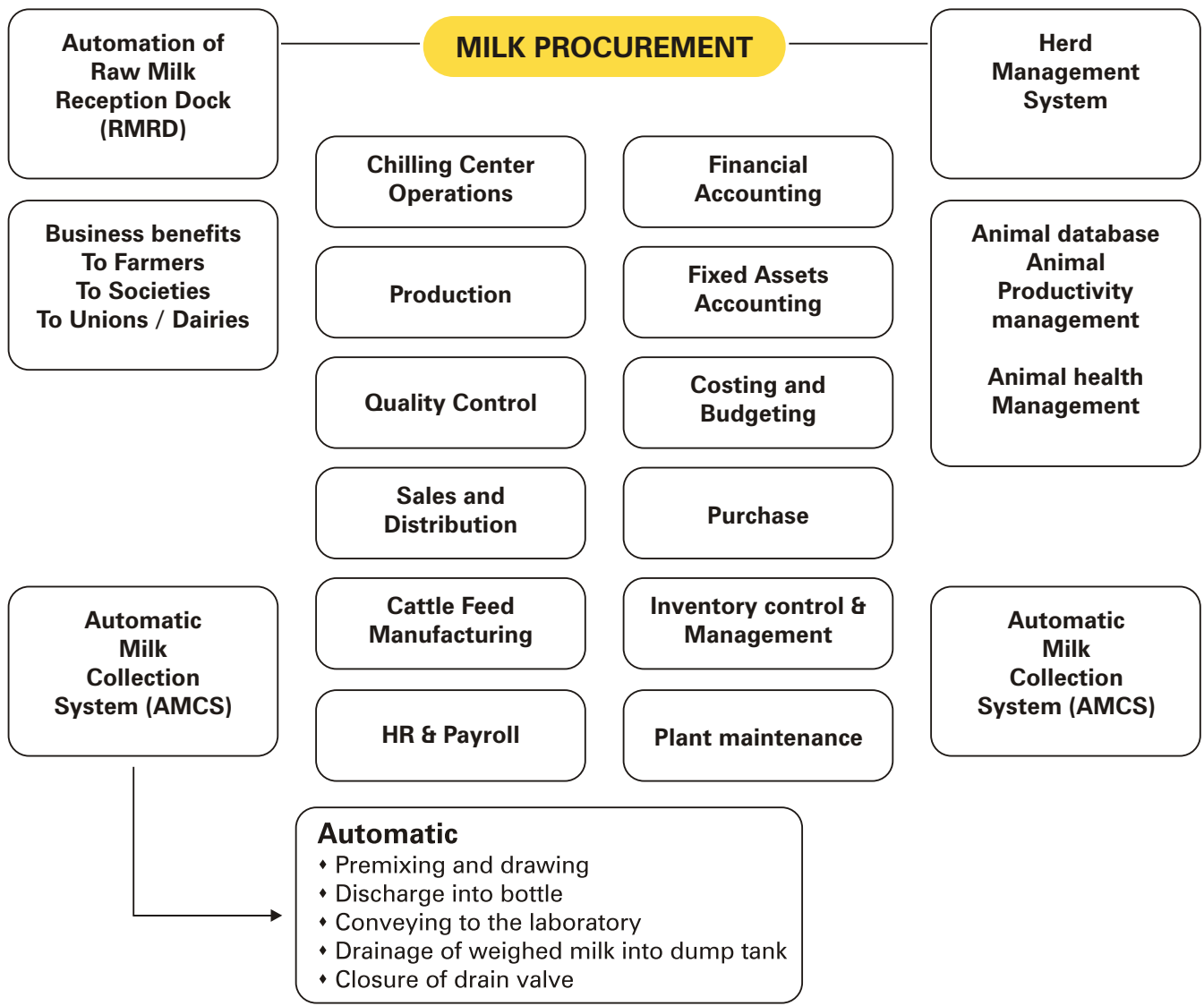


# ERP SOLUTION TO DAIRY SECTOR



## An integrated Dairy Management Solution

Modular structure, Integrated Modules, Comprehensive functionality, User friendly menus and screens, Work flow enabled, Comprehensive security features, Decision support and multi dimensional analysis, Flexible and scalable, Incorporated best business practices, Web enabling possible.



**Technology**  
 Software :  
 Server O/S: Windows 2003 onwards, Linux (for Database)

**Database:**  
 Oracle 9i onwards

**Hardware:**  
 Intel / RISC based database server  
 Intel based application server  
 Intel Pentium 4 clients

**Deployment Option**

- Chilling Center
- Main dairy plant
- Packing and distribution center
- Cattle feed plant
- DCS service center

**Business benefits**

- ◆ Integration of supply chain process
- ◆ Data capture at source
- ◆ Sharing of information
- ◆ No duplication of efforts
- ◆ Better communication across locations
- ◆ Improved response time
- ◆ Improved decision-making process
- ◆ Effective monitoring and controlling
- ◆ Increase in productivity
- ◆ Reduction of total delivered cost

**SugarSol – An ERP specially designed for Sugar Industry**

SugarSol - An ideal ERP for any high-value Sugar manufacturer who is looking forward to achieve optimum quality and low cost of production while ensuring customer satisfaction.

SugarSol will be your trusted foundation for bringing business excellence and innovation, providing your organization with an ideal enterprise resource planning solution you need to gain strategic insight, competitive differentiation, increased productivity and business agility.

SugarSol combines the power of domain expertise and technology and integrates various functional applications of an enterprise. It will provide real-time solutions needed to gain control on all aspects of your business process viz. Cane Management, Cane Accounting, Sales & Distribution, Finance and Accounting, Material Management, Plant Maintenance, HR & Payroll, MIS and much more.

**Basic Features of SugarSol**

SugarSol is a comprehensive ERP solution with powerful features such as:

- Security : Permission based on User Authentication at all levels
- Simple : Easy to implement and user friendly
- Network : Supports hybrid network and works well even in lower bandwidth
- Comprehensive : Seamlessly integrated modules covering all the business needs of Sugar Manufacturing industry
- Reports : Well designed reports enables users to analyze data

Technical Specifications of SugarSol

- Architecture : 3-Tier. (Data Tier, Business Tier, User Interface Tier)
- Database : Oracle

**Functional Modules of SugarSol**

Cane Management	Finance & Accounting	Sales & Distribution	HR & Payroll
Cane Accounting	Materials Management	Plant / Factory Maintenance	MIS Reports

**Cane Management & Cane Accounting:**

This system contains the collection of Plantation / Registration / Farmers / Maistry details of the factory. Data related to Cane supply, Variety, irrigation, fertilizer, seed and other details also available. This is integrated with cane Accounting System.

**Functional Modules of SugarSol**

Plantation Entry	Seed Supply	Registration Entry	Yield Updation
Fertilizer Subsidy	Disposal Entry	POC Date Updation	MIS Reports

**HR Management & Payroll:**

Sales Application Consists or order booking, order allotment with respect to sugar & molasses sales. All data related to sales like Govt. release order, allotment to the customers, DD received from the customers, sugar grade/packing details are recorded. Using this, a company can generate invoice and customer wise, state wise, rate wise, grade wise reports; Sales system is integrated with Finance.

**Features :**

Order Booking. Free Sugar	Government Release Order	Invoicing
Receipts	Cheque / DD Dispatch	Integration with Accounts

**Finance & Accounting :**

The Finance & Accounting module forms the backbone of Sugar Sol. Sugar Sol supports comprehensive item management, control various kind of payments, and track daily transactions. SargarSol provides a strong foundation for exercising optimal control over corporate financial operations.

**Features :**

User defined Chart of Accounts	Bank Reconciliation	Balance Sheet	Aging Analysis
Accounts Receivable	Insurance	Taxation & Excise	Asset Maangement
Accounts Payable	Trial Balance	Loans and Grants	Cheque Printing
General / Sub Ledger	Profit & Loss A/c.		

**Materials Management :**

The Materials Management module provides a repository for managing vendors and products information to be used throughout sales, purchasing, and manufacturing. It also maintains all stock balances and projected inventory information for use in reserving, allocating and promising inventory and follow-up with Vendors.

**Features :**

Structured Codification of Inventory	Material Receipts	Quality Certification
Vendor Selection and Management	Integration with Accounts	Stores Maintenance
Purchase Order Processing / Follow-ups	Material Costing	Service Order Processing

**Factory MIS :**

The Factory MIS module helps to maintain Quality statistics on finished goods, work-in-progress and raw materials. The Ratio Analysis helps to study the production and performance trends.

**Features :**

Production Statistics	Quality Statistics	Equipment Performance	Ration Analysis
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**Plant / Factory Maintenance :**

The Plant / Factory Maintenance module gives complete control over the maintenance of various equipments used in factory. It provides various methods for maintaining equipments involved in production to carry out uninterrupted work.

**Features :**

Preventive Maintenance	Breakdown Maintenance	Integration with Materials and Accounts.
Scheduled Maintenance	Fault Alert System	

**HR Management & Payroll:**

The HR Management & Payroll module is a very simple and informative package that ensures smooth functioning of the Personal and HR Department.

**Features :**

Resume Bank	Payroll	Performance Appraisal
Selection and Appointment	Training	Integration with Attendance System and Accounts

**SQL BASED****MODULES:**

- ♦ Financial Management
- ♦ Budgeting and Costing
- ♦ Bank reconciliation
- ♦ Purchase
- ♦ Sales
- ♦ Inventory
- ♦ Manufacturing
- ♦ Job Contracting
- ♦ Subcontracting

**KEY FEATURES :**

- ♦ Caters to FMCG, Trading, Import / Export, Retail / Distribution, Manufacturing Industries
- ♦ Integrated modules
- ♦ Maker Checker Concept
- ♦ User Friendly Menus and Screens
- ♦ Work Flow Enabled
- ♦ Flexible and Scalable

**ORACLE BASED****MODULES:**

- ♦ Finance (GL / AR / AP)
- ♦ Budget
- ♦ Bank reconciliation
- ♦ Fixed Assets
- ♦ Procurement
- ♦ Inventory
- ♦ Sales & Forecasting
- ♦ Manufacturing and Planning
- ♦ Job Contracting
- ♦ Maintenance
- ♦ Subcontracting
- ♦ Tools and Plugins

**KEY FEATURES :**

- ♦ High scalability, with a technologically superior system
- ♦ Ability to integrate all areas of business
- ♦ Control of costs and increased profitability
- ♦ Ability to cater to the requirements of diverse market segments such as FMCG, Trading, Import / Export, Retail / Distribution, Manufacturing and Energy
- ♦ Support for multi - company, multidivisional, profit center, and multi departmental / cost center type of organizational structures
- ♦ Robust design and extensive parameterization



## QUALITY POLICY



CME strives to provide service to the customers with emphasis on continuous improvement, proactive approach, courtesy, timely response and accuracy, with a goal of achieving total customer satisfaction.



## LIST OF CUSTOMERS

- ♦ NDDB (National Dairy Development Board)
- ♦ Arya Iron & Steel Ltd
- ♦ Faber Castell India Ltd
- ♦ Gandhar Oils Ltd
- ♦ Grand Polycoats Pvt. Ltd
- ♦ Hamilton Housewares Pvt. Ltd (Milton Brand)
- ♦ ADF (American Dry Fruits)
- ♦ FCG
- ♦ Jalgaon Milk Union
- ♦ Rajaram Babu Milk Union
- ♦ Anthea Aromatics Pvt. Ltd.
- ♦ Indo Amines
- ♦ Industrial Boilers
- ♦ Gayatri Shakti Paper Boards
- ♦ Tema India Ltd.
- ♦ ICAI Indian Institute of Chartered Accountants
- ♦ Rossari Biotech
- ♦ Diffusion Engineers Ltd.
- ♦ IGPL
- ♦ Mesco Springs
- ♦ Mideast Steel Ltd. (MESCO Group)
- ♦ United Rubber Industries Ltd.
- ♦ Akzo Nobel India Ltd. (ICI Group Company)
- ♦ National Starch Ltd. (ICI Group Company)
- ♦ CPI India Ltd. (ICI Group Company)
- ♦ Henkel India Pvt. Ltd. (ICI Group Company)
- ♦ Marigold Paints
- ♦ MaxHeal
- ♦ Austin Engineering Ltd.
- ♦ G M Exports
- ♦ Euro Ceramics
- ♦ NOVA Group of Companies
- ♦ Stone Shippers Pvt. Ltd.
- ♦ AMCEEBEE Retails
- ♦ Gandhi Capital
- ♦ COEN Bharat Limited
- ♦ CLIMAX Synthetics Pvt. Ltd
- ♦ GEA Pharma Systems Pvt. Ltd ( MNC )
- ♦ Finex Sieves Pvt. Ltd
- ♦ Cadmach Machinery Co. Pvt. Ltd.
- ♦ Sarin Technologies India Pvt. Ltd. (MNC)
- ♦ Emerson Process Management ( MNC )
- ♦ Bhailal Amin General Hospital
- ♦ Jindal Saw Pipes ( Mundra )
- ♦ Transpower Technologies Pvt Ltd.
- ♦ Modern Petrofils
- ♦ Bosch Rexroth india Ltd. (MNC)
- ♦ Roxul Rockwool Insulation India Pvt. Ltd. (MNC)
- ♦ Harsha Engineers ltd.

Our Strengths	CREATING VALUE	Our Differentiators
Long term sustainability and financial stability		The Experience parentage
Best in class infrastructure		Ability to deliver globally with a cost arbitrage
Effective client engagement model		Fast Track Implementation
Strong process skills		Proven scalability
Strong people practices		Business Continuity Plan



**COMSOFT**  
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